











# Bur Solution

To these underprivileged and marginalised communities, **Craftizen provides craft based livelihood programs** that are designed to provide end to end support across the crafts value chain.

#### Our programs are currently being implemented in

Andhra Pradesh, Delhi, Goa, Karnataka, Madhya Pradesh, Maharashtra, Rajasthan, Tamil Nadu, Telangana, Uttar Pradesh and West Bengal.

Head office: Bangalore

Regional offices: Hyderabad, Pune

**Zonal Offices:** Bhopal, Lucknow, Nagpur, Nashik, Mumbai, Panaji

# About Us

#### VISION

To preserve and evolve Indian craft and artisanal skills so they continue to remain an integral part of our cultural fabric.

#### **MISSION**

To enable sustainable craft based livelihoods for traditional artisans & marginalized communities.

- Registered as a **Section 8** (not for profit) company in 2014
- Currently managing 100+ skill training, design, craft production and livelihood centers pan-India along with our NGO partners







## Our Artisans

Join us in enabling dignified livelihoods:



Adults with intellectual disabilities



Underprivileged Women



**Traditional Artisans** 

Our craft based livelihood programs provide **skill training, design development, capacity building and market linkages** to support unskilled communities and traditional artisans.

Through our initiatives, we aim to preserve India's rich cultural heritage, promote social inclusion, and empower communities to break the cycle of poverty and inequality.

## We work across the crafts value chain

#### Program Design

- Create sustainable business models
- Funding, technical assistance & training
- Structured, long term support

#### Capacity Building

- Skill Training
- Soft Skills
- Enterprise Creation
- Equipment & Tools
- Business acumen training

### Production & Quality

- Production planning
- Quality control
- Logistics support
- Delivery & fulfillment
- Assembly line

#### Design

- Market-centric research & analysis
- Customised design development
- Functional designs
- Recycling / Upcycling

#### Marketing

- Research based planning
- Market linkages
- Branding & packaging
- Strategy development

Income Enhancement for artisans Economic Empowerment for Women Livelihood
Opportunities to
marginalised
sections

Customer access to unique designs

Preserve and Evolve Indian Craft Heritage



# Snapshot of Bur Livelihood Programs

GREEN
SKILLING
PROGRAM

Our flagship program, incepted in 2016, it has become **India's largest vocational training** initiative for craft-based livelihoods for **adults** with intellectual disability.

#### **Impact:**

- Skilled over **7,000 beneficiaries**
- Currently 100+ NGO Partners in 11 states

#### SWAYAM SHAKTI WOMEN EMPOWERMENT PROGRAM

We have trained and supported unskilled women in urban, rural and tribal areas to become economically empowered through self-employment and group enterprise production units.

#### Impact:

Skilled over **3,000 women** primarily in Karnataka, Telangana & West Bengal

**Crafts:** Tailoring, hand embroidery, crochet, block-printing, macrame and folk painting

## TRADITIONAL CRAFT REVIVAL PROGRAM

Craftizen has successfully executed programs for **revival of traditional craft clusters** through skill enhancement, upgrading equipment & tools, design development and marketing support.

#### **Impact:**

- **Design Innovation Lab i**n Channapatna, Karnataka
- Craft livelihood centre in Cheriyal village, Telangana



# Bur Impact



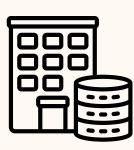
10,100

Beneficiaries skilled



105

Livelihood centres



100+

**NGO Partners** 



35

Craft skills engaged



400

Unique designs developed



500

Traditional artisans impacted





## Program Objectives

Under our Green Skilling Program we work with **adults with intellectual disability** to create marketable products from discard materials such as Temple flowers, Paper waste, Fabric leftovers and newspapers.

This program provides **dignified labour** and regular incomes, and has also proven to be **rehabilitative** by customising skills to suit abilities, thereby providing meaningful work to our differently abled artisans.

We provide:



Customised Skill training



Design & innovations that are market-driven



Sustained year-round production & livelihoods



#### **Collaborative Model:**

We work with existing **vocational training centers run by NGOs**, impart ToT programs of our unique designs and innovations. We fund the training and equipments required and provide continuous hand-holding.

Our environment-friendly initiative focuses on recycling and up-cycling discards.





### Tourney so far...



February 2016 This project initially focused on Bangalore and 4 rural districts in Karnataka. We started with 10 centres including NIMHANS

2019

Expanded to Hyderabad with 1 partner centre

2022-2023 Program scaled to 3 new states - we added partners in Mumbai, Jaipur and Lucknow, selected from over 25 organizations.

2022**-**2023 New partners added in rural Karnataka. Focus on Design & Innovations and refining our replication model to scale pan-India

2024-2025 Onboarded 55 new partners across 6 states, making it the largest partnership-led initiative in the disability sector for craft-based livelihoods.

2025-

2026

Onboarding: 6 new partners in Telangana, 20 Partners in Maharashtra. Crossed 100 Partners.



Craftizen has designed the program to leverage the community development experience of NGOs combined with our expertise in fund-raising, design & marketing, to enable large-scale impact.

### Design filter: Core of Program Design

At Craftizen, design sits at the heart of all we do. Driven equally by artisans' abilities and market insights, our approach ensures that craft skills sustain both cultural heritage and livelihoods for many tomorrows.

Technicality of skill Availability of raw materials

Skill & Production

Environment friendly
Group enterprise

Potential for corporate gifting / bulk orders / festive gifting

Marketability

Local market focus - easy for NGO partners to sell

Ability of trainees (PWDs / Women)
Income earning potential of skills

Alignment and fit

Capability of NGO partner Existing capacity of vocational unit



### Craft skills under the program

Through ability-focused training, Craftizen has seen how creativity and community can empower people with diverse needs.

Working with caring trainers, artisans learn skills matched to their talents. By focussing on ability-made products, income streams are tailored to each person's heart and hands. For many of our artisans, working with natural materials such as Temple flowers and paper has provided therapeutic and cognitive benefits.

#### **Recycling / Upcycling:**

- Flowers : Temples, Wedding Halls
- Paper Dust: Paper-mills
- Fabric : Garment factories,
   Tailoring Units
- Silk Threads: Power loom units
- Newspaper & Magazines

#### **Festive Skills:**

- Wax products
- Block printing
- HandmadeChocolates
- Diya painting
- Bead Loom Weaving



## Unique products from recycling flowers



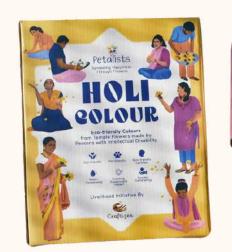
#### Agarbatti & Dhoop



Awards and Trophies



Holi Colours











Flo-dust Medals



Coasters



## Petalists Brand





Petalists is a collaborative brand created by Craftizen to celebrate the Green Skilling program, and provide a platform for sustained engagement and livelihoods for adults with intellectual disabilities.

Petalists is an ode to our artisans, whom we have skilled to become experts at recycling Temple flowers, paper waste and other discards to create beautiful, eco-friendly products such as Holi colours, incense sticks, trophies, medals, work accessories and festive gifts.



Spreading happiness through flowers

# Research Publication

Along with NIMHANS, Asia's largest centre for mental health, national institute of eminence and founding Green Skilling Partner, we co-authored and published a paper in the Journal of Psychosocial Rehabilitation and Mental Health in May 2019.

Pictures from the
International Conference on
Psychosocial Rehabilitation
held at the Bangalore Medical
College in Dec 2019





The paper documents the *therapeutic* and *cognitive* benefits of the **Green Skilling** program in **psychotherapeutic rehabilitation**.

We jointly presented the impact of our program at the **International Conference on Psychosocial Rehabilitation in 2019**.







# From Harvesting to Handicrafts IIHR Collaboration

In 2022, Craftizen Foundation and the Indian Institute of Horticultural Research (ICAR-IIHR) in Bangalore signed an MOU to collaborate in creating new products using flowers.



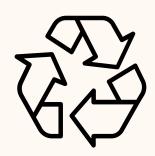


We licensed their technology for 100% charcoal free Agarbattis and Dhoop made from dried flowers and other natural ingredients.





# Green Skilling Impact to date



1,00,000

Discards recycled (kgs) to date



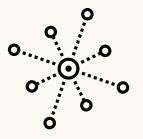
7,000

Beneficiaries trained including Adults with ID and women from low income families



200+

Unique craft designs including many from upcycling and recycling of discards



100+

Livelihood centers with NGO partners in 11 states



#### Collaborations

- 1) Public institutions: Nimhans, IIHR,
- 2) Disability NGOs Alliance, Karnataka
- 3} Disability rights association of Goa



#### **Therapeutic**

Enables therapeutic rehabilitation and cognitive development



#### **Petalists**

brand created for collaborative marketing of products





# Swayam Shakti Program



Craftizen's longest running, self-managed livelihood unit began in August 2018 in the Vattepally slum of Hyderabad with training 30 women in a small garage shutter. In a few months, the community and Corporator recognised the dire need for our intervention and allotted space to us in a semi-finished school in the heart of the basti. Since then, we have engaged over 500 women across multiple craft skills.

#### **Project Location:**

Vattepally, Hyderabad:

August 2018 to date

Hayath Nagar, Hyd:

Jan 2017 - Mar 2021

#### **Beneficiary Profile:**

- Women from low-income families
- 90% first time earners
- many from minority community
- several single mothers

#### **Beneficiary Engagement:**

Skill training to over 500 women Income earning for 400+ women engaged in:

- Tailoring
- Embroidery including zardosi
- Crochet
- Box-making
- Plastic up-cycling



# Swayown Shakti impact

95%

First time learners

85%

First time earners

50%

Women are sole bread earners for their households

81%

Involved in production

500+

Provided free skill training

5-10

Avg family size staying in a 1 roomkitchen pucca house

#### From "UNSKILLED" to "ARTISANS":

Women who were once confined to their homes, now work year-round in production, take ownership of their work, complete orders staying late if need be, ensure high quality standards & take pride in contributing to their family's income and their own economic empowerment.





# The path to Swayam Shakti

- Enabled income for 125 women 36 full time, 20 part time, 69 job workers
- Explored & consolidated different product ranges, skills and techniques to improve efficiency and output of our full-time artisans

KEY HIGHLIGHTS
FY 2019-20

- Overall engagement with 310 women, and income generation for 268 artisans
- Tripled overall income generated for artisans with large orders for fabric masks
- Opened new centre dedicated to tailoring production, equipped with electrical machines

KEY HIGHLIGHTS
FY 2021-22



#### **KEY HIGHLIGHTS 2022 - 2025**

- Engaged and enabled income for 235 women - 25 full time, 10 part time and 200 job workers
- Provided upskilling training to 155 women in Tailoring, Mehandi, Applique, Embroidery
- Conducted several soft skills sessions including financial literacy and women's health

#### **AUGUST 2018**

 Started training centre in a small garage shutter with 30 women for a plastic recycling project

#### KEY HIGHLIGHTS FY 2020-21

- Despite the Covid pandemic, we engaged with over 177 artisans, enabled income earning for 140 women
  - renathened production
- Strengthened production processes to fulfill bulk orders for fabric masks, work from home sets, DIY kits, festive gifts and more





### Bur Product Range







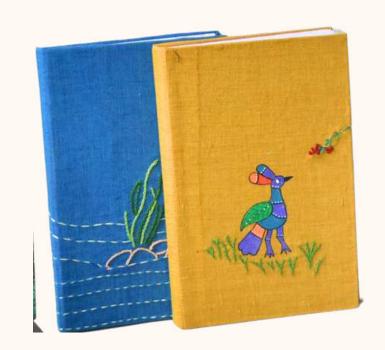








Hand Embroidery products



Bespoke gift boxes using the skill of box-making



Zardosi Embroidered Tray & coasters









## Channapatna - Design Innovation Lab



Craftizen set up a **Design Innovation Lab** in the famed toy cluster of Channapatna, Karnataka in 2022 to **undertake design interventions** that can keep the craft contemporary and relevant.

Channapatna lacquerware crafts originated during the rule of Tipu Sultan in the late 1700s. The town is referred to as the 'gombegala ooru' or the 'toy-town of Karnataka.'

This craft features various woods such as rubber, pine, teak, and ivory-wood, and is known for creating a range of wooden delights, including toys, puzzles, kitchenware, wall hangings, and decorative art.









### Channapatna - Design Innovation Lab



#### **Objectives:**

- Upgraded machinery such as CNC machine and laser engraving to expand the production capacity
- Equipment & tools to take on sampling and prototyping of innovative designs and products
- Build capacity of the artisans to tackle enquiries for design-led, customized products
- Introduce mechanical, electronic components to the traditional wood & lacquer toys

#### **Supporters:**

CSR Donor: L&T Technology Services

On-ground NGO: Shilpa Trust

Design Mentor: Mike Foley of Foley Designs

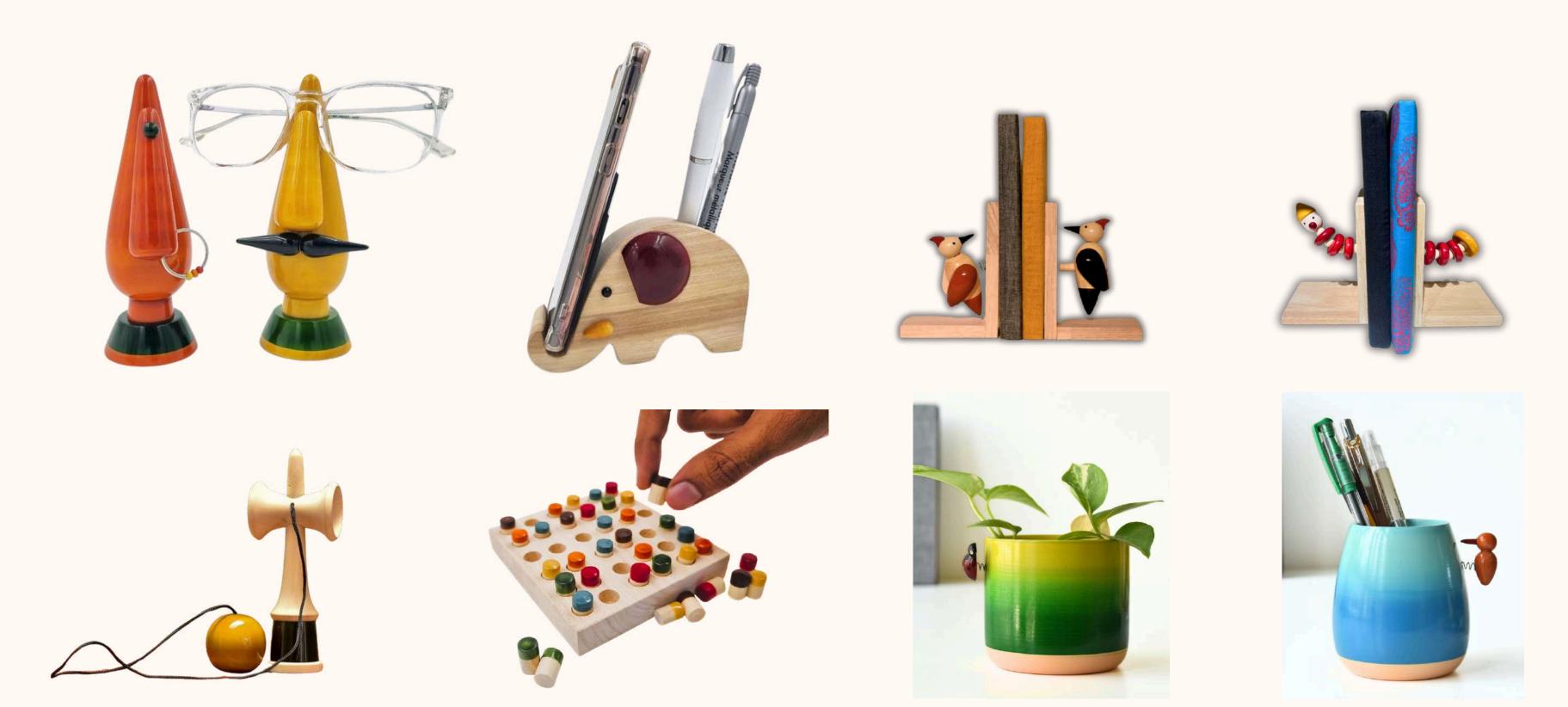








**Innovative designs and products** were developed to expand the consumer base for the craft and upgrade customer experience with interactive products.



# Craft Revival Program - Cheriyal



Cheriyal Nakashi folk art from Telangana is known for vibrant paintings, masks, and storytelling scrolls.

#### **Challenges:**

Limited artisans (7 master families), lack of semi-skilled assistants, and minimal design innovation.

#### Intervention:

Craftizen trained 35 women to support master artisans and meet demand.

Conducted design workshops for 15 master artisans with sculptor Karl Antao to foster innovation.





#### **Achievements:**

- New products like magnets and smaller masks using traditional techniques.
- Steady incomes for women artisans and increased earnings for master artisans.
- This initiative preserves Cheriyal folk art while ensuring sustainable livelihoods.

















#### Graduation Day: proud moment for our women - from trainees to artisans!





# Craft & Cuisine Livelihoods by leveraging tourism

#### **Project Objectives:**

- Empower women artisans for tourism markets
- Build skills in production and design
- Develop ceontemporary souvenirs rooted in tradition
- Enable retail, festival and e-commerce linkages
- Curate itineraries rural tourism steeped in craft & culture







## Diagnostic study: Karnataka

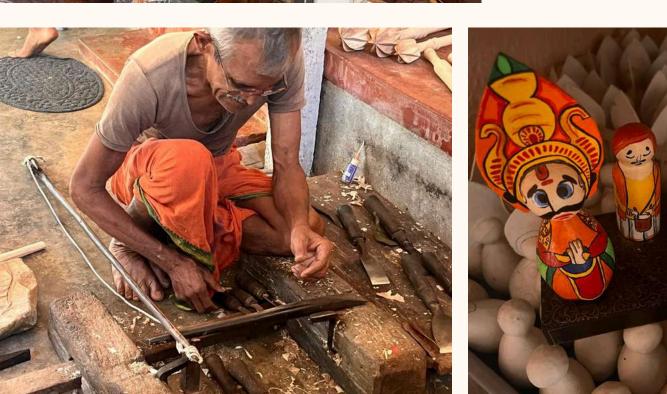
- We researched and chose three regions known for crafts and tourism:
   Channapatna, Hampi, and Udupi.
- Invited EoIs from **local craft groups** and selected the most promising ones, focusing on those with **strong women's participation**.
- Conducted physical assessment to evaluate the groups, guage market potential and to understand **what tourists would like to buy.**
- We analyzed how well crafts are reaching tourists and where the gaps are.
- We used a **custom created checklist** to assess capability for tourism souvenirs—looking at things like product quality, design, and marketing.
- Based on this, we **picked four clusters to start our pilot** and began working with them on new designs and improvements.

### Artison Clusters





Channapatna











# Why partner with us?



- Scalable, Collaborative Model
- Customised Skills for Livelihood Creation
- Uplifting Marginalised Communities
- Environment & Sustainability focus
- Measurable Long-Term Impact
- Builds Social Capital and Partnerships
- Preservation of Cultural Heritage
- Revival of Traditional Crafts
- Impact Assessment and Outcome Report



Craftizen's work aligns with the United Nations's Sustainable Development Goals

### Awards & Accolades





Pupul Jayakar Award for 'Craft Entrepreneurship', 2023



Women Transforming India, 2022



Confluence Ideathon 2021 - Arts X Environment



Sankalp Award

Best Social Enterprise - Plastic

Mitigation, 2019



#### TATA TRUSTS

Harvard - Tata Trust
Social Innovation Grant 2016



Social Enterprise of the year - 2016



Social Entrepreneur Fellowship 2013-14

## Media Coverage





Foundation | Photo Credit: Special Arrangement

For the past four years, Bengaluru-based NGO, Craftizen Foundation, has been selling skin-friendly Holi colours labelled Petalists made from discarded flowers collected from temples and marriage halls. "The production is done by 200 people with intellectual disabilities from four organisations -NIMHANS, Grameena Abhyudaya Seva Samste (GASS), Orione Seva and Richmond Fellowship Society, in the city. We provide the training and also market their products," explains Mayura Balasubramaniam, founder of Craftizen.





#### Non-toxic colours popular among Bengalureans

These colours are made with discarded flowers or leaves, and mixed with flour

TINI SARA ANIEN TEAM METROLIFE



TO PLACE ORDERS, CALL



ONLINETOO



LIFESTYLE, HEALTH AND WELLBEING

#### Playing it safe

DECCAN CHRONICLE. | BINDU GOPAL RAO

Mar 28, 2021, 12:04 am IST Mar 28, 2021, 12:04 am IST

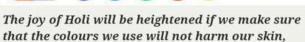
















**Business Line** 











FIRSTPOST.



INDIAN EXPRESS

**Bloomberg TV** 



















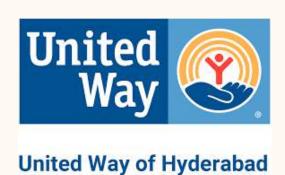






















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